



Agence de Développement du Digital



Digital  
Transformation  
Centres



ACADEMIA  
RAQM YA

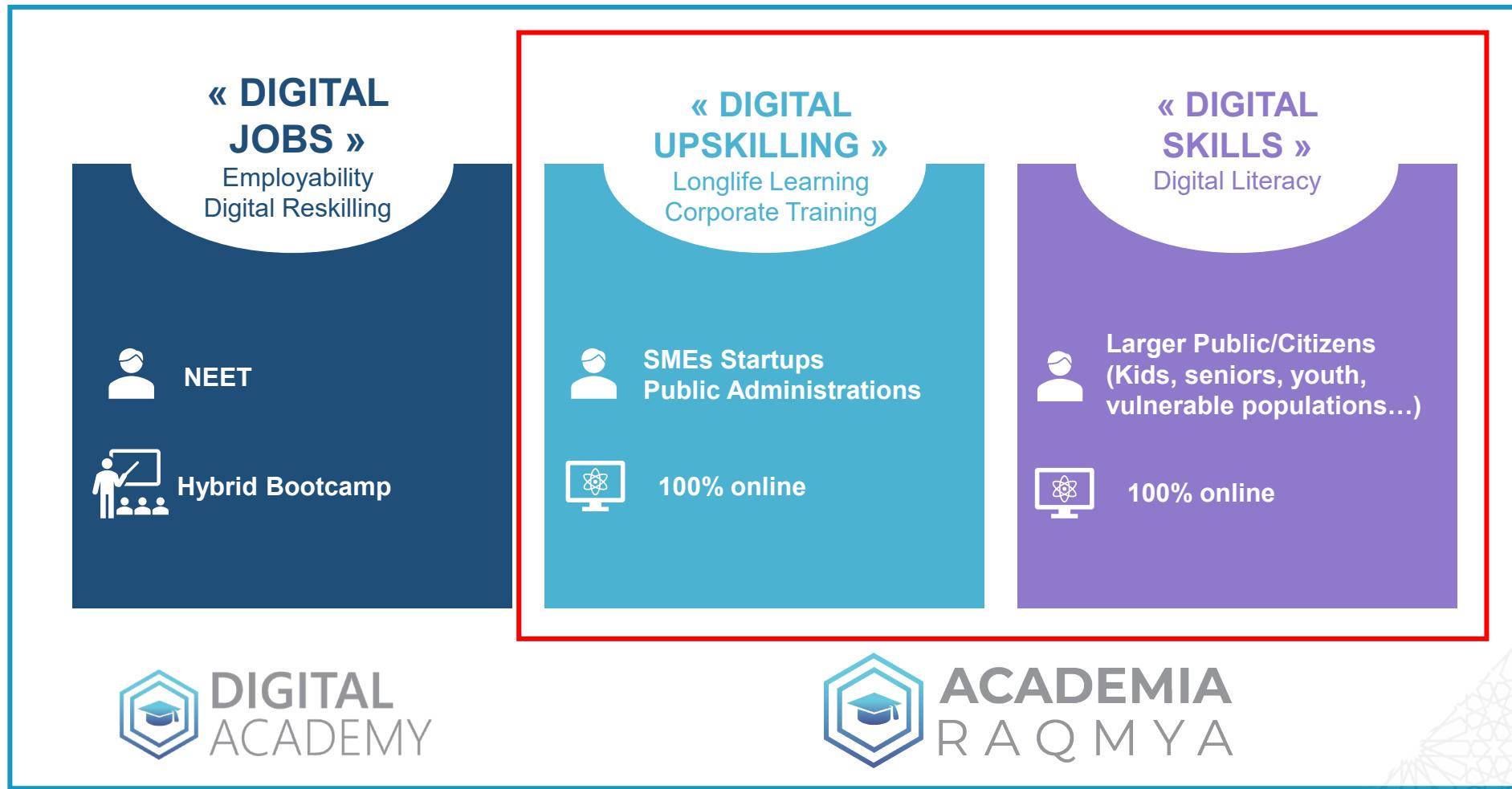
# DTC MOROCCO

*National Inclusive E-learning & training*

## RETURN ON EXPERIENCE Challenges

# Digital Academy

National inclusive Digital Training program with innovative Online & Blended training offer, in multiple Digital Jobs , Usecases & Specializations : **Digital Reskilling, Upskilling & Literacy**





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#ADD

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ACADEMIA  
RAQMYA

academiaraqmya.gov.ma

## ACADEMIA RAQMYA

Ensemble pour une formation digitale ciblée

### C'est quoi ACADEMIA RAQMYA ?

C'est une plateforme e-learning nationale et inclusive qui propose un catalogue de formation riche dans le domaine du Digital, en faveur du Grand Public, des Administrations et des Entreprises (TPE, PME et Startups) pour le perfectionnement de leurs compétences.

Plus de détails



#### Grand Public

Curieux de découvrir ce que le domaine du digital à vous offrir en terme de nouvelles compétences et opportunités?

ACCÉDER

#### Administrations Publiques

Dématerrialisation, simplification des processus, nouvelles compétences digitales au service d'une administration publique performante.

ACCÉDER

#### Start-up & PME

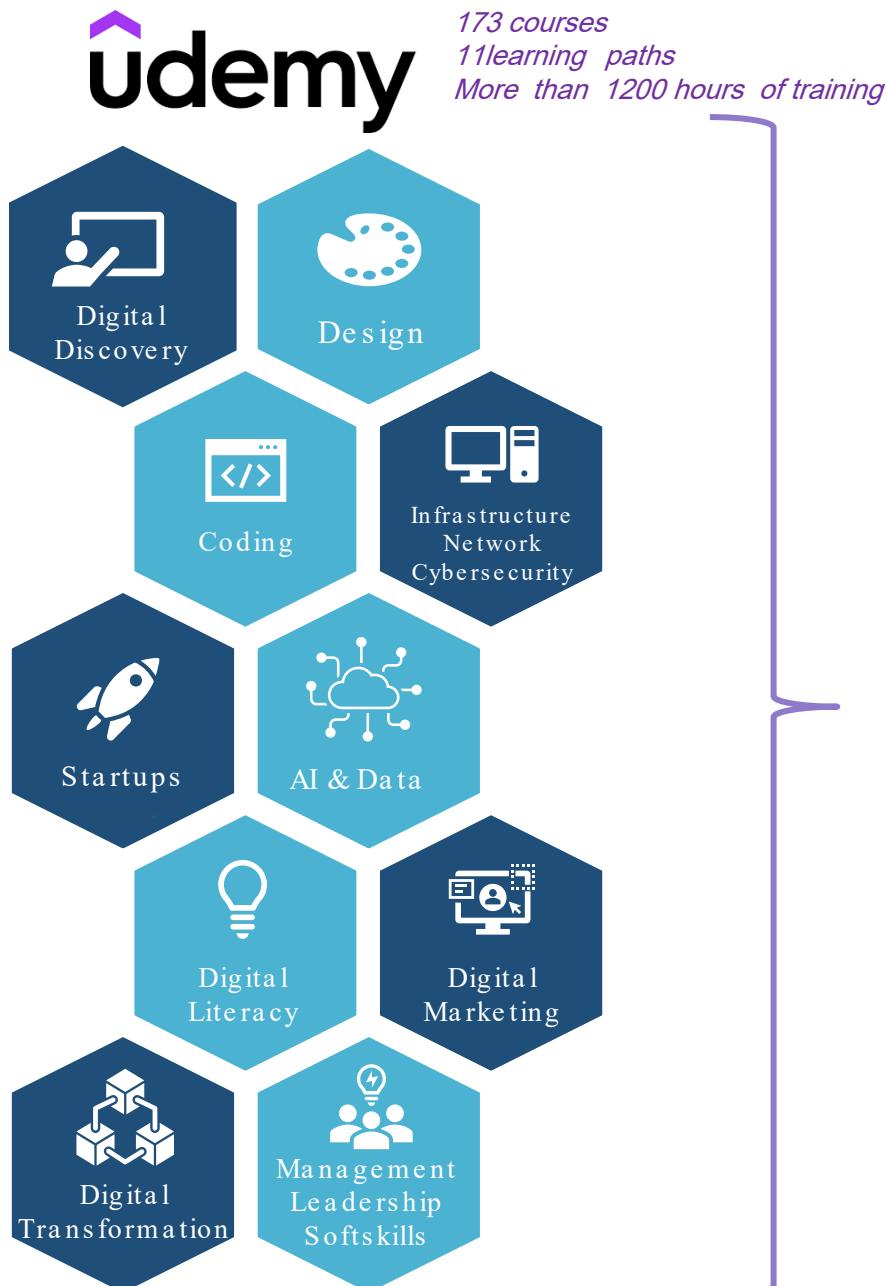
Êtes vous à l'affut de nouvelles compétences technologiques au service de votre domaine d'activité, et de vos opportunités de marchés?

ACCÉDER

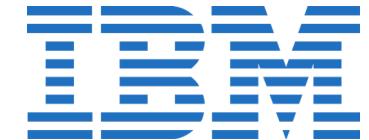
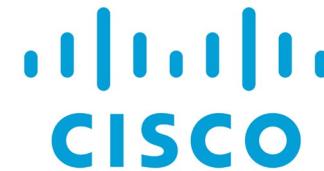
## UTILISATION DE L'ACADEMIA RAQMYA



## Zoom on the e -Learning Offer



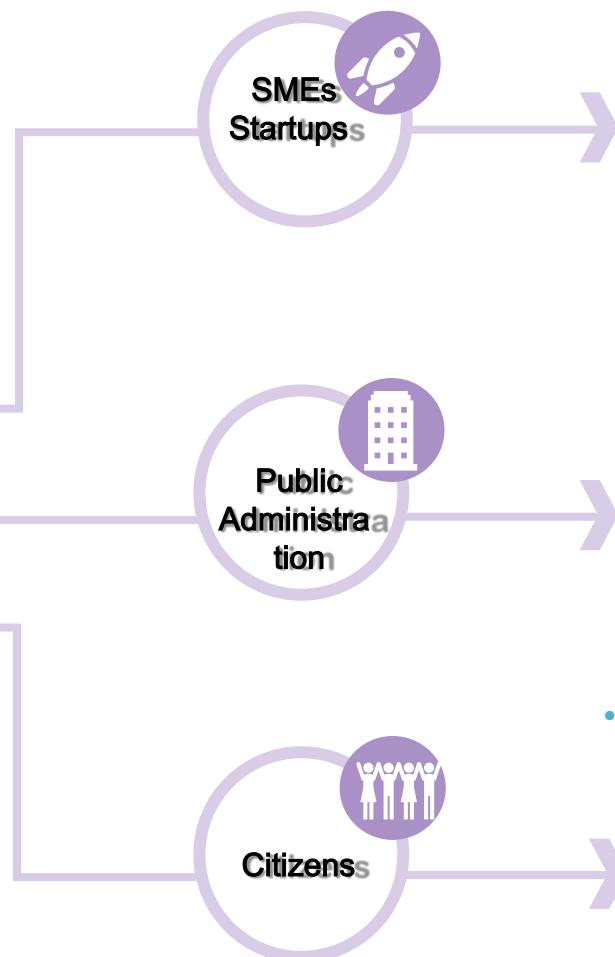
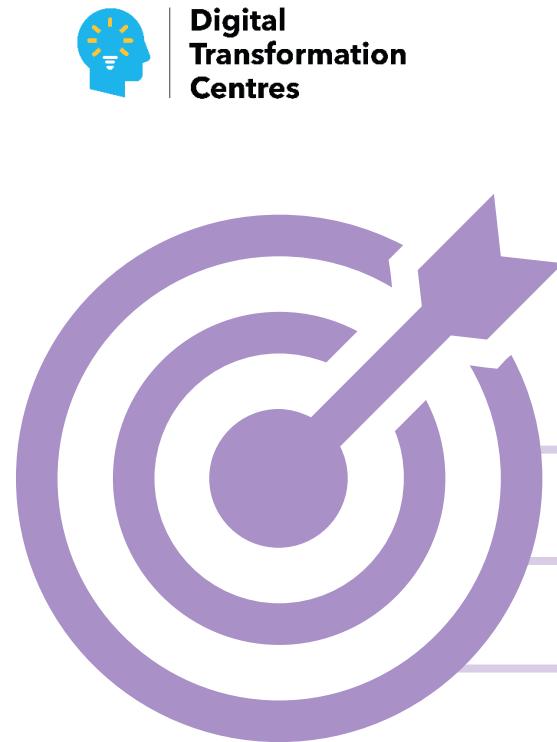
Offre Partenaires  
Pédagogiques :



Google



# This is our challenge ...



- **Private Sector Challenges :**

- Access to information about the training
- Digital training is for Tech companies
- E-learning is complicated
- Online training is not enough
- It's not for free, it's a trap

- **Public Sector Challenges :**

- Digital training is for IT Teams only
- I'm not equipped outside office hours
- I need to do it because my boss appointed me to the training
- I activate my account and then disappear
- I prefer on site training

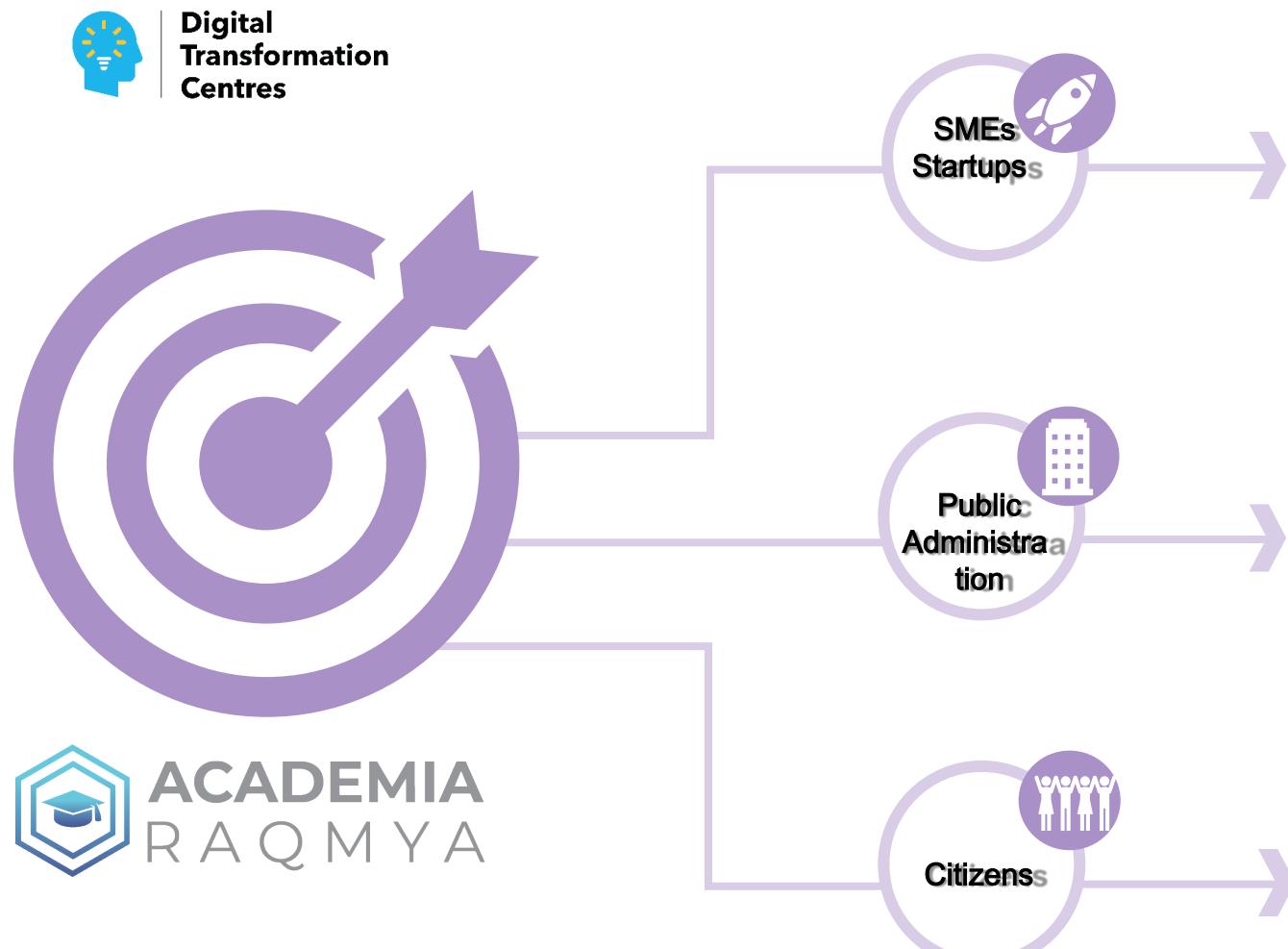
- **Larger Public Challenges :**

- Your platform is amazing, why didn't I know about it earlier ?
- Could it work on mobile ?
- I already know everything what about corporate content? It's more interesting for me
- Do You have Instagram? Or YouTube?
- We need more content

Digital  
Upskilling

Digital  
Skills

# This is how we are solving it



1. We are relayed by our partners to spread the word (Local NGOs, Local Administrations, Professional Associations...)
2. We provide on site training sessions to complete the online offer
3. We develop news activities & content (Digital pass badge, webinars, tutorials, documentation...)
4. Positioning test to offer customized training courses before accessing the platform
5. Mass communication Plan to reach the target populations
6. Trainers training to duplicate nationally
7. Learning community management
8. E-mailing campagins & Nudge
9. Partnerships with Technoly Leaders
10. Mobile app for 2023