



**Telecommunication
Development Bureau (BDT)**

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Geneva, 24 October 2019

Administrations of ITU Member States,
Regulators, ITU-D Sector Members and
Academia Members in Europe

Subject: ITU Centres of Excellence face-to-face training course on “Internet of Things (IoT) Entrepreneurship”, Trieste, Italy, November 6-8, 2019

Dear Sir/Madam,

I am pleased to invite your organization to participate in the face-to-face training course on “Internet of Things (IoT) Entrepreneurship” to be held in Trieste, Italy from 6 to 8 November 2019. This training is organized jointly by the International Telecommunication Union (ITU) and the Abdus Salam International Centre for Theoretical Physics (ICTP) as part of the IoT and Big Data and Statistics programme under the auspices of the ITU Centres of Excellence for Europe. The training will be delivered in English.

This capacity building course will introduce the general entrepreneurship concepts with focus on IoT business models and user cases. Detailed information on this training course is described in the course outline, which can be downloaded from the ITU Academy Portal at the following link <http://academy.itu.int/>.

The course is targeted at electrical engineers, telecommunications engineers, computer scientists, regulators, telecom and networks operators.

Registration should be made online at the aforementioned link no later than October 30, 2019. Payment details are specified in the course outline.

Mr. Jaroslaw Ponder, Head of the ITU Office for Europe (eurregion@itu.int) and Mr. Marco Zennaro, CoE Focal Point at ICTP, are at your full disposal should you require any information.

Additional information on this training course, such as an information note for participants, including a list of recommended hotels, is available at the ITU Academy Portal at <http://academy.itu.int/>.

We look forward to your active participation in this training course.

Yours faithfully,

[Original signed]

Doreen Bogdan-Martin
Director